

### Welcome to Evergreen Farm!

We appreciate your business, and are grateful for your support.

Once again, we are reminded that Mother Nature rules. The plentiful and timely rain in the spring – along with some hand-applied fertilizer - encouraged wonderful growth in late spring and early summer. But the late summer and fall has brought too much rain to our heavy, lay-filled soils. Such is New England weather!

Despite the problematic weather, we believe our overall crop is better than ever. We entered the Christmas tree contest at the Eastern States Exposition (The Big E) and won Grand Champion, besting 35 other entries from all over the New England states! Forgive us for tooting our own horn, but it was very gratifying to see our hard work recognized.

We have made more improvements throughout the year. We have widened the lower parking lot to allow more cars to fit in. We have also done some select cutting of the forest edges in a continuing effort to get more sun on the borders of the Christmas tree plantations. We have purchased some new equipment to help manage our trees, and have also changed the spacing of the trees in order to increase the amount of trees we can grow in the same space.

Our son, Bob, has joined us full time on the farm – a welcome addition. Grandchildren pitch in as time allows, and our daughter Sam and son in-law George, help us out during the selling season, as well. All of us, and our staff, are dedicated to providing you with a most memorable experience.

Again, we thank you for your support and wish you and yours a very Merry Christmas.

Bill, Julie, Bob, family and staff.